#### UNSWORN DECLARATION UNDER PENALTIES OF PERJURY

- I, Michael Carroll, declare under penalties of perjury that the foregoing information and allegations of this Declaration are true and correct:
  - 1. I have personal knowledge of the facts stated in this declaration.
- 2. I have not been compelled or threatened to sign this declaration in any manner.
  - 3. I am signing this declaration knowingly, voluntarily, and freely.
- 4. On March 17, 2014, in cause number 3-13-CR-00076, I was sentenced to 70 months in prison for one count of wire fraud.
  - 5. I was also ordered to pay restitution in the amount of \$1,437,040.12.
  - 6. On March 4, 2013, I pleaded guilty to the one count of wire fraud.
  - 7. On June 10, 2013, the PSR was released.
  - 8. I was represented by Mr. Peter Schulte during my trial court proceedings.
- 9. Prior to hiring Mr. Schulte, he told me in his office that he had significant experience in federal criminal cases.
- 10. However, after I was sentenced, my research shows that Mr. Schulte did not officially represent anybody in a federal criminal case in Texas. If Mr. Schulte did officially represent someone in a federal criminal case in Texas, I could not find any evidence of it.
- 11. I never discussed anything about "relevant conduct" with Mr. Schulte until I received my PSR.
- 12. Prior to receiving my PSR, Mr. Schulte never warned me about the possibility of being held responsible for relevant conduct as far as the possibility existing of receiving additional months in prison because of relevant conduct.
- 13. In my Plea Agreement that I signed on March 4, 2013, on page 2, there is a section that states "The maximum penalties the Court can impose include restitution to victim or to the community, which may be mandatory under the law, and which Carroll agrees may include restitution arising from all relevant conduct, not limited to that arising from the offense of conviction alone." Mr. Schulte did not explain to me what this means. This section of the Plea Agreement certainly does not tell me that I could receive additional months in prison because of relevant conduct. I took to mean at most that I may face additional restitution, not additional time in prison. Mr. Schulte did not explain to me before I pleaded guilty that I may face additional time in prison because the restitution may take me to a different level altogether.

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- 14. On April 4, 2013, I pleaded guilty in front of the magistrate judge. During this hearing, the prosecutor read into the record the following: "Restitution to the victim or to the community which may be mandatory under the law and which Carroll agrees may include restitution arising from all relevant conduct, not limited to that arising from the offense of conviction alone." Mr. Schulte did not explain to me what this means. Also, what was read into the record does not tell me that I could receive additional months in prison because of relevant conduct. I took also to mean at most that I may face additional restitution, not additional time in prison. Mr. Schulte did not explain to me before I pleaded guilty that I may face additional time in prison because the restitution may take me to a different level altogether.
- 15. On June 10, 2013, the PSR was released, and I was shocked to see that the government was going to hit me with the "relevant conduct" as though I had pleaded to all of the loss amounts.
- 16. I was found by the PSR to be accountable for a total loss of \$2.446,002.89. I learned after the PSR was released that because § 2B1.1(b)(1)(I) of the sentencing guidelines says that if the total loss is more than \$1,000,000 but less than \$2,500,000, 16 levels are added.
- 17. When the PSR came out I received an email from Mr. Schulte saying to call him immediately. He told me to sit down because they wanted me for "up to 20 years." I was shocked.
- 18. I never agreed with Mr. Schulte that I was responsible for a total loss of more than \$1,000,000.
- 19. In fact, prior to pleading guilty to the one count, I agreed with Mr. Schulte that I would be responsible for the \$100,000 that Eddie Chen tendered for his franchise.
- 20. This is in fact exactly how Mr. Schulte objected on my behalf, that I do not agree to any of the relevant conduct beyond the \$100,000 that Eddie Chen tendered for his franchise.
- 21. Although the PSR showed that restitution should be \$2,362,742.89, Judge Godbey found that the loss for Benavides (alleged to have been \$919,032.77) was shown to be "more likely than not." Judge Godbey overruled the other objections to the PSR.
- 22. My sentencing range ended up being 63 to 78 months at level 26, and Judge Godbey sentence me to 70 months.
- 23. Prior to pleading guilty, I had numerous conversations with Mr. Schulte about my possible exposure as far as months in prison is concerned. Mr. Schulte told

me several times that probation is a possibility, and that if I do not receive probation, I would face at most about three years (36 months) in prison.

- 24. Attached to this declaration is a chart (Exhibit 1) provided to me by Mr. Schulte in which he specifically showed me that under the sentencing guidelines, the government's calculation of a level 28 was incorrect. Exhibit 1 is the actual chart provided to me by Mr. Schulte.
- 25. Mr. Schulte told me and showed me in the chart attached as Exhibit 1 that I was looking at 6 levels for the single count of wire fraud, plus 16 levels for the loss amount, plus 2 levels for "sophisticated means," minus 3 levels for "acceptance of responsibility."
  - 26. As Exhibit 1 also shows, Mr. Schulte told me that I would be at level 21.
  - 27. At a level 21, Mr. Schulte told me I would face 37-46 months.
- 28. Before the PSR was released and before I pleaded guilty, Mr. Schulte told me that probation was a possibility.
- 29. Before the PSR was released and before I pleaded guilty, I recall Mr. Schulte telling me that I may face up to three years (36 months) in prison.
- 30. After the PSR was released, Mr. Schulte began telling me that I was facing 37-46 months for sure.
- 31. However, at no time prior to pleading guilty do I recall Mr. Schulte telling me that I would face more than three years (36 months) in prison
- 32. After I pleaded guilty and received the PSR, I had numerous conversations and communications Mr. Schulte about the range of the time I may face in prison.
- 33. Some of the email communications are attached to this declaration as Exhibits 2, 3, and 4. These are true and correct copies of the emails between me and Mr. Schulte.
- 34. Again, my complaint is that before pleading guilty and receiving the PSR, Mr. Schulte did not explain to me what "relevant conduct" meant.
- 35. In an email dated September 11, 2013 at 6:44 p.m. (See Exhibit 2), Mr. Schulte was including the loss amount alleged by Benavides of \$919,032.77. Mr. Schulte specifically said to me as follows:

"This means if the government proves that Gampel and Benavides were fraudulently induced to give you the amount of money they "invested," that puts this case well into the "1 million to 2.5 million" sentencing level. The FBI agent told me he will not be able to prove over 2.5 million, but believes he can prove over 1 million. With that

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being said, with three level credit for "acceptance of responsibility, that puts this case at a "37-46 months" range for that dollar loss amount. The government is alleging that you used "sophisticated means" (+2 levels) and you fraudulently disseminated Benavides' personal information to facilitate the alleged schedule (+2 levels). Therefore, the government puts you at a Level 25, which is "57-71 months." Without solid contradicting evidence from you regarding these loss amounts, I believe our best defense is to not dispute that the alleged loss amount is between 1 million and 2.5 million, but continue to dispute and OBJECT TO the "sophisticated means" and that you fraudulently disseminated Benavides' personal information. That will remove the additional 4 levels and get this case to a level 21, which is "37-46 months" on the guidelines."

- 36. I understood this to mean that if I do not object to the relevant conduct amounts but instead object only to the "sophisticated means," I would be at a level 21.
  - 37. This turned out to be incorrect advice.
- 38. And again, in the email Exhibit 2, Mr. Schulte told me that I would be at a level 21, which is 37-46 months in prison. This was consistent with what he told me before I pleaded guilty and before I received the PSR, during which time I recall that told me that I would receive no more than about 3 years in prison.
  - 39. In the same email Exhibit 2, Mr. Schulte told me the following:

If we object TO ALL alleged relevant conduct in excess of the \$100,000 paid by Eddie Chen as we discussed this week, and the government is successful in proving the alleged conduct to be between 1 million and 2.5 million, we risk losing the 3 level "acceptance of responsibility" departure on the guidelines. That will put the case between a Level 24 (51-63 months) without the 4 levels for sophisticated means and fraudulent use of Benavides personal information if the Court does not agree with the Government, TO Level 28 (78-97 months) if the Judge does agree with the Government on those 4 levels. Therefore, that is the risk of disputing/objecting all the alleged "relevant conduct."

- 40. I understood this to mean that if he objected to relevant conduct other than the \$100,000 paid by Eddie Chen, I would lose the 3-level acceptance of responsibility departure from the guidelines, and the case would be at a level 24 with 51-63 months of exposure, and possibly up to level 28 with 78-97 months of exposure.
- 41. This turned out to be incorrect advice from Mr. Schulte because prior to pleading guilty to the one count, I agreed with Mr. Schulte that I would be responsible

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for the \$100,000 that Chen tendered for his franchise, and this is how Mr. Schulte objected on my behalf, which is that I do not agree to any of the relevant conduct or amounts beyond the \$100,000 that Chen tendered for his franchise. As this court knows, I received a 3-level downward departure for acceptance of responsibility despite the fact that I objected to all the relevant conduct.

- 42. Then in the summary of the email Exhibit 2, Mr. Schulte told me this:
- As your lawyer, I will obviously do whatever you instruct me to do. My best advice at this point WITHOUT further written or substantial evidence from you to contradict the government's position on loss is to not object to the loss amount of being between 1 million and 2.5 million BUT continue TO object to the 4 added levels for the alleged "sophisticated means" and the alleged "unauthorized public dissemination of Benavides' personal information." If the Judge agrees with us, then the sentencing guidelines put this at a Level 21 (37-46 months).
- 43. I understood this to mean that if Mr. Schulte did not object to the loss being between \$1 million and \$2.5 million, but instead just objected to the "sophisticated means" and the "unauthorized public dissemination of Benavides' personal information," my offense level would be 21, which would be 37-46 months. But this turned out to also be incorrect advice.
- 44. Then in a series of emails that are attached as Exhibit 3, the first of which was sent on September 12, 2013 at 5:30 p.m., I made it clear to Mr. Schulte that I was confused and I needed the issues regarding the offense levels explained to me. Earlier that day at 3:44 p.m., I explained to Mr. Schulte that I did not understand this process and I did not understand why he had told me that I was facing 9 years.
- 45. This was in response to an email Mr. Schulte sent to me in which he states:
  - "37 months under the current information available IS a win for you in this case in our current situation. 9 years in federal prison is a much different situation. When we discussed probation in the very beginning of this case months ago, you told me that the government would not be able to prove beyond the \$100,000 you pleaded guilty to in April. The facts have substantially changed since then. Probation is very unlikely under the current fact situation, as we have discussed."
- 46. However, what I recall telling Mr. Schulte before I pleaded guilty is that the only offense I am willing to plead guilty to is the \$100,000 as it applied to Chen, and again, we <u>never</u> discussed the relevant conduct issue and Mr. Schulte never explained this issue to me.

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- 47. Most importantly here, Mr. Schulte had all of the information and discovery before I pleaded guilty. I do not recall Mr. Schulte ever explaining to me that the relevant conduct as to any of the other franchisees and their alleged losses could cause me to have a sentence of 70 months in prison.
- 48. As I explain above, the section in my Plea Agreement that I signed on March 4, 2013, page 2, that discusses "restitution arising from all relevant conduct, not limited to that arising from the offense of conviction alone" I took to mean at most that I may face additional restitution, not additional time in prison. Mr. Schulte did not explain to me what this means. And, this language does not tell me that I could receive additional months in prison because of relevant conduct. Mr. Schulte did not explain to me before I pleaded guilty that I may face additional time in prison because the restitution may take me to a different level altogether.
- 49. As I also explained above, when I pleaded guilty before the magistrate judge on April 4, 2013, and the prosecutor read into the record the following: "Restitution to the victim or to the community which may be mandatory under the law and which Carroll agrees may include restitution arising from all relevant conduct, not limited to that arising from the offense of conviction alone," like the language in the plea agreement, I also took to mean at most that I may face additional restitution, not additional time in prison. Mr. Schulte did not explain to me what this means. And, this language does not tell me that I could receive additional months in prison because of relevant conduct. Mr. Schulte did not explain to me before I pleaded guilty that I may face additional time in prison because the restitution may take me to a different level altogether.
- 50. In the email dated September 12, 2013 at 2:26 p.m., I made all of this clear again to Mr. Schulte when I told him that "I do not believe I was shared and explained this relevant conduct clause as I am screwed even with my plea."
- 51. Then in the email attached as Exhibit 4, dated September 12, 2013 at 5:48 p.m.. Mr. Schulte told me that "If you would like to withdraw your plea, please let me know in writing and I will file the motion. I have a strong feeling David Jarvis will not object to such a request, although I have not broached the subject with him."
- 52. After Mr. Schulte's representation terminated, I learned that I did not qualify to withdraw my plea, and it was highly unlikely that Mr. Jarvis would agree to such a request.
- 53. Mr. Schulte's representations to me after receiving the PSR about being at level 21 with 37-46 months of exposure was consistent throughout the proceedings all the way up to the sentencing on March 17, 2014.
- 54. Mr. Schulte's representations to me about being at level 21 with 37-46 months of exposure were consistent with what he told me before I pleaded guilty,

when Mr. Schulte told me several times that probation is a possibility, and that if I do not receive probation, I would face at most about three years (36 months) in prison.

- 55. Even leading up to the Friday before sentencing on March 17, 2014, Mr. Schulte continued to tell me that I would be at level 21 and receive 37-46 months in prison.
- 56. I told Mr. Schulte that we did not start the idea of franchising until we saw success with our own store and saw that other people were interested.
- 57. And I told Mr. Schulte numerous things about allegations in the PSR that were simply wrong and showed him the paperwork. For instance, the information provided in paragraph 16 of the PSR runs contrary to what the actual franchisees signed. The franchise agreements allowed me to charge a franchise fee. Once a person pays this fee, they become franchisees, not typical investors. This allows the franchisees to obtain training not just by Mark Gangler, but also by our staff that helped set up the stores. All royalties were paid to the corporation and never to me personally. This is exactly how Subway, Pizza Hut, and other companies that have franchisees do it. Franchise royalties is how franchise companies grow. And, a franchise does not have the right to inspect the books of our company. Nowhere in the franchise agreement that franchisees signed does it say this.
- 58. I also explained to Mr. Schulte that the information in paragraph 17 of the PSR was incorrect. I did not provide information regarding franchise locations. All franchisees and possible franchisees were free to contact each other and ask whatever questions they wanted. Each of the franchisees and potential franchisees were allowed to conduct their own due diligence as to financials and the system with each other. We provided all the information for the franchisees to discuss the system without us. We also encouraged the franchisees and potential franchisees to sit in our own stores and count customers, and many did. We had lots of promotions going on during this time. We did a Groupon sale, which brought in over 400 people on a day that potential franchisees came in to observe. We told our managers to run specials on various days. It is not illegal to run specials. We never had families sitting at any particular store for hours just to make them look busy. The franchise agreement even provides that the franchisees are not relying on any financial information given to them by the company, but are free to conduct their own due diligence. Finally, the Las Colinas restaurant was our flagship.
- 59. I also explained to Mr. Schulte that paragraph 18 of the PSR was incorrect. I did not advise franchisees that the company would place their money into escrow. This is something that came up with a few franchisees who were paid back from an escrow account. We did not advise franchisees that signed up we would put money into escrow as our franchise agreement, that once again they all signed stated we did not have to place this money in escrow. Franchise fees are what a franchise

company uses to build itself up. Franchise fees are used to pay payroll, and pay rent in the corporate offices.

- 60. I also explained to Mr. Schulte that paragraph 19 of the PSR was incorrect. We did have leased equipment for corporate stores that then became franchise locations, but those stores did not begin as franchise locations. We are talking about less than \$7,000 worth of refrigeration equipment, and I explained to Mr. Schulte that this could not have formed the basis of any intend on my part to defraud franchisees. Franchisees had to sign for their own leases on the ice machines. It stated in the franchise agreement that the ice machine was a leased item. And, companies that owned some of the equipment did not threaten to repossess the equipment until the whole company went bankrupt. When the stores were open and operating, the company paid the leases as it received the payments from the franchisees.
- 61. I also explained to Mr. Schulte that paragraph 21 of the PSR had several incorrect representations. Mark Gangler was originally hired as a manager to the first store. Gangler then went to another restaurant that I had owned, Collinsville Cafe, which was unrelated with Salad Bowl. When we opened the first store, we received all of our mail at the restaurant. When we started the franchising, we started receiving mail at the restaurant but did not want employees to be able to open checks and look at other information. While we were looking for offices, we used my house as an office for a short period of time, holding staff meetings there. People worked at my home. I did not want mail going to my house so opened up a PO Box in the company's name. Once we obtained regular offices, our receptionist had the keys and would get the mail. Thus, the comment about Gangler or anybody else in fact not having keys is not true. Even our minimum wage employee had keys.
- 62. And, as I explained to Mr. Schulte, paragraph 21 of the PSR is correct that we did have several bank accounts, but we did so for a good reason. We started with Laredo National Bank, which turned to BBVA Compass. Then we moved to Chase as they were closer to more of our locations. Then when we moved to California, we went to Bank of America as they were close to all the locations. We had operating accounts, construction accounts, payroll accounts, and savings accounts. We did not have numerous bank accounts because we were trying to defraud anybody.
- 63. I explained to Mr. Schulte that paragraph 22 of the PSR was incorrect because we never said that we would hold construction funds in an escrow account. How can we hold funds needed for construction in an account that would be escrowed?
- 64. And in paragraph 22 of the PSR, I explained to Mr. Schulte that as to Yuri Gampel, we started construction and we paid for the construction. We gave them the stores and allowed them to collect the funds and the receipts. Paragraph 22 makes it seem like I approached Gampel. That is not correct. Gampel approached me because he wanted to start the business. Gampel explained to me that he had enough money to

franchise the "entire United States." Gampel took receipts, opened stores, took over the Las Colinas store at one point, operated the Beverly Hills store at its opening, and started construction on three other units that opened. If these units were not performing, Gampel would not have continued opening continue more units.

- 65. I explained to Mr. Schulte the following about paragraph 23 of the PSR: Leo Martinez purchased two locations in Colorado, and had a first right of refusal for the El Paso location. Once we had someone who was interested in the Fort Bliss location, we approached Martinez about the person. He declined the option, and so his option money in the amount of \$25,000 was returned to him (it was returned as a cashier's check as our first right of refusal stipulated). I explained to Mr. Schulte that we do not owe him \$244,000.
- 66. Further, if we did not pay employees, why did they continue to work? If franchisees were told that I owed taxes related to the stores, why did they pay royalties? Why did they continue to have us train their employees? Why did they wait over three years before they complained about anything?
- 67. I explained to Mr. Schulte that as to paragraph 24 of the PSR and the store in Albuquerque, New Mexico, the Cranes received the \$105,000 back for the tenant reimbursement. They also could not get approved for the lease alone, so I personally guaranteed the lease. Still, their franchise was on the brink of termination before any of these events happened. They were not following the ordering guidelines, the labor process, and the model to advertise. The food cost was twice the amount shown to them. Benavides attended the opening with us. We sent over two dozen employees to train them, and the company paid for it. Once the Cranes failed to follow the rules, we sent them a termination letter.
- 68. I explained to Mr. Schulte that Stacy Blaugrund was not truthful on several issues. Meir Kroll wired 12,500 to me based because Kroll wanted to be an investor in the Beverly Hills store. I did not ask for \$75,000. We discussed the costs of building a store. Stacey Blaugrund had met Gampel, and it was her father who during a vacation had said, "sell the store." Meir Kroll, Stacy Blaugrund, and myself agreed to sell the store to Gampel. Blaugrund met Gampel, shook his hand, and they spoke about Blaugrund finding new locations for Gampel. Blaugrund acts as though she had no idea who Gampel was. In fact, they were introduced at the grand opening of the store. Blaugrund knew the contractor of the store personally, who met with all of us throughout the entire process. How Blaugrund can claim that she did not know anything about this is absurd. Further, Blaugrund was paid back \$50,000 from her mother even though she never tendered this amount.
- 69. I explained to Mr. Schulte that as to paragraph 29 of the PSR, Timothy Grosse was repaid his money from our attorney's trust account (Grant Walsh) after the terms of the Option to purchase were met and signed, just as the contract provided.

Grosse worked in our store for 30 days, and nothing was hidden from him. He observed the entire operation. Grosse was returned his entire \$25,000 once he signed the noncompete and nondisclosure agreements.

- 70. I explained to Mr. Schulte that as to paragraph 30 of the PSR, Anjum Farooqi did not follow up on his option to purchase. He signed a franchise agreement that provides for a nonrefundable franchise fee. He did not do what he agreed to in the contract.
- 71. I explained to Mr. Schulte that as to paragraph 31 of the PSR, Juan Carlos Ledesma was with the company from the very beginning. He knew what was leased and what was not. He bounced his last check to the company and still owes the company money which was listed in the bankruptcy assets listing.
- 72. I explained to Mr. Schulte that as to paragraph 32 of the PSR, Ray Woolston never completed paying for his store. He failed to complete the purchase.
- 73. I explained to Mr. Schulte that as to paragraph 33 of the PSR, the Las Colinas location was **never** sold to multiple people at the same time. Las Colinas was presented as an option to purchase for the three parties. They were returned their money before it was optioned to someone else. There was nothing illegal about this.
- Further, even though I told Mr. Schulte numerous times before I pleaded guilty and after I received the PSR that the actual losses of the franchisees were not what they claimed, that some of the stores were still operational, and in fact the total alleged loss to the franchisees reflects only what they tendered for the franchises and not what the equipment and restaurants were actually worth, Mr. Schulte did not address these issues despite my discussing this information with him at least several times. A snapshot breakdown of the actual losses to the franchisees is attached as Exhibit 5, and the detailed explanation of each breakdown follows below. Exhibit 5 is a snapshot that I created with my attorneys for the purposes of this case. Exhibits 6-32 are documents that were kept in the regular course of business of Salad Bowl. I was one of the custodian of records for Salad Bowl and I am familiar with the manner in which its records are created and maintained by virtue of my duties and responsibilities. Attached as Exhibits 6-32 are 146 pages of records. These are the original records or duplicates of the original records. The records were made at or near the time of each act, event, condition, opinion, or diagnosis set forth. Some of the records were received by Salad Bowl in the regular course of business. The records were made by, or from information transmitted by, persons with knowledge of the matters set forth. The records were kept in the course of regularly conducted business activity. None of these records were created for this present litigation.
- 75. As stated in paragraph 64, we paid for the construction and start-up costs of the stores franchised by Gampel.

- 76. Specifically, as shown by Exhibit 6, a portion of the funds received from Gampel covered costs for Charlie's Fixtures in the amount of \$4,133.56.
- 77. As shown by Exhibit 7, a portion of the funds received from Gampel covered costs for three refrigerators from Samsung Fixtures totaling \$10,818.00.
- 78. As shown by Exhibit 8, a portion of the funds received from Gampel covered costs for the services of an architect, as required by the lease with the property owner, from Milan LOJDL, totaling \$4,800.00.
- 79. As shown by Exhibit 9, a portion of the funds received from Gampel covered costs for signage totaling \$5,113.02, for the store at 302 N. Canon Drive, Beverly Hills, California 90210.
- 80. As shown by Exhibit 10, a portion of the funds received from Gampel covered costs for construction, provided by Numa Construction in the amount of \$47,800.00.
- 81. As shown by Exhibit 11, a portion of the funds received from Gampel covered costs for building permits on the Beverly Hills location in the amount of \$7,339.56.
- 82. As shown by Exhibit 12 and 13, a portion of the funds received from Gampel covered costs of rent on the Beverly Hills location for the months of June and July 2010, two of the three months I covered totaling \$25,216.74, after Gampel purchased the franchise, during which construction remained on-going, but prior to the store opening in late August 2010.
- 83. As shown by Exhibit 14 and 15, a portion of the funds received from Gampel covered costs of bar stools for the Beverly Hills location, totaling \$730.94.
- 84. As shown by Exhibit 16, a portion of the funds received from Gampel covered costs of equipment from Star Restaurant Equipment in the amount of \$265.54.
- 85. As shown by Exhibits 17, 18, and 23, a portion of the funds received from Gampel covered costs of startup foodstuff for the Beverly Hills location totaling \$3,023.26.
- 86. As shown by Exhibit 19, a portion of the funds received covered travel costs totaling \$3,292.03 for the corporate staff to the Beverly Hills location during the final months of construction and training—which as shown in the franchise agreements, and above in paragraph 57 and 59, is what franchise fees are given to cover, in part.
- 87. As shown by Exhibits 20 and 21, a portion of the funds received from Gampel covered costs of miscellaneous supplies for the Beverly Hills location totaling \$923.38.

- 88. As shown by Exhibit 22, a portion of the funds received from Gampel covered costs of electricity during the final month or two of construction on the Beverly Hills location totaling \$1,833.99.
- 89. As shown by Exhibit 24, I negotiated a tenant build out allowance for Gampel with regard to the Fort Bliss location in the amount of \$117,888.50. This is a value received due only to Mr. Chen's franchisee relationship. This amount, therefore, must be deducted from any loss amount, as required by the Sentencing Guidelines.
- 90. Gampel opened the Beverly Hills Salad Bowl location, and received the marketing, training, and benefits required of the initial franchise fee. The franchise fee of \$25,000.00 should not have been included in the loss amounts.
- 91. I had the exclusive lease to the Fort Bliss location and the value that Gampel received in becoming a franchisee allowed him to open a restaurant, even if not a Salad Bowl restaurant, at that premium location. This benefit, in addition to the benefit received under paragraph 89, was only possible through the payment of the franchise fee. Therefore, the franchise fee paid for the Fort Bliss location should not have been figured in the loss amount.
- 92. Total value received by Gampel as evidenced in paragraphs 75 through 91 is at least \$140,290 for the Beverly Hills location and \$142,888 for Fort Bliss. When you take the claimed loss of \$687,615 and reduce it by \$140,290 for the Beverly Hills location and by \$142,888 for Fort Bliss, the actual adjusted loss to Gampel that should have been considered is **no more than \$405,041**.
- 93. As shown by Exhibit 25, a portion of the funds received from Alyson Corral for the Western Center location covered costs of a point of sale system from T3, totaling \$7,775.07.
- 94. As shown by Exhibit 26, a portion of the funds received from Alyson Corral for the Western Center location covered costs of construction plan review by the City of Fort Worth, totaling \$200.00.
- 95. As shown by Exhibit 27, a portion of the funds received from Alyson Corral for the Western Center location covered costs of construction totaling \$70,875.00.
- 96. Alyson Corral opened the Western Center Salad Bowl location, and received the marketing, training, and benefits required of the initial franchise fee. The franchise fee of \$25,000.00 should not have been included in the loss amounts.
- 97. Total value received by Alyson Corral, as evidenced in paragraphs 94 through 96, is at least \$78,850.07 for the Western Center location, negating the entire loss amount claimed by Corral.

- 98. As shown by Exhibit 28, and as discussed above in Paragraph 65, Leo Martinez purchased a "right of refusal" as to the Fort Bliss location for \$25,000.00. He declined to exercise that right, and the \$25,000.00 was refunded to him via cashier's check.
- 99. As shown by Exhibit 29, a portion of the funds received from Leo Martinez for the Aurora location covered costs of construction totaling \$84,974.77.
- 100. As shown by Exhibit 30, a portion of the funds received from Leo Martinez for the Aurora location covered costs of a point of sale system from T3, totaling \$9,697.46.
- 101. As shown by Exhibit 31, a portion of the funds received from Leo Martinez for the Aurora location covered costs of smallwares from Sysco totaling \$1,123.61
- 102. Leo Martinez opened the Aurora Salad Bowl location, and received the marketing, training, and benefits required of the initial franchise fee. The franchise fee of \$25,000.00 should not have been included in the loss amounts.
- 103. Total value received by Leo Martinez, as evidenced in paragraphs 98 through 102, is at least \$145,795.84. Martinez claimed a loss of \$220,000, and this amount less \$145,795.84 equals a total adjusted loss of **no more than \$74,204**.
- 104. As shown by Exhibit 31, I negotiated a tenant buildout allowance for Eddie Chen with regard to the Fort Bliss location in the amount of \$117,888.50. This is a value received due only to Mr. Chen's franchisee relationship. This amount, therefore, should have been deducted from any loss amount as required by the Sentencing Guidelines.
- 105. Eddie Chen opened the Dallas Salad Bowl location, and received the marketing, training, and benefits required of the initial franchise fee. The franchise fee of \$25,000.00 should not have been included in the loss amounts.
- 106. Total value received by Eddie Chen, as evidenced in paragraphs 98 through 102, is at least \$63,992.86, lowering the amount that should have been considered as loss to the pleaded amount of \$100,000.00.
- 107. Henry and Mason Crane opened the Albuquerque Salad Bowl location, and received the marketing, training, and benefits required of the initial franchise fee. The franchise fee of \$25,000.00 should not have been included in the loss amounts.
- 108. Total value received by Henry and Mason Crane, as evidenced by paragraph 107, is at least 25,000.00, excluding the build-out allowance already excepted under the final PSR. This lowers the amount that should have been considered as a loss to no more than \$47,672.56.

- 109. As is typical in the franchise industry, the initial \$25,000.00 was not an investment, but rather provided the right—should all other agreements be met—to open a "The Salad Bowl" location. Franchise fees and royalty percentage fees are standard in the industry. The Franchising Disclosure Document (FDD) listed in detail what was provided as part of the \$25,000 initial franchise fee and the royalty fees paid on sales.
- 110. At a minimum, for these fees, the Franchisee was entitled to: use "The Salad Bowl" name, logo, and likeness; assistance with site selection and lease negotiation; training both at the corporate location in Texas and at the franchisee's location; access to the corporate chef, who could answer any food questions pertaining to "The Salad Bowl" menu; a "Manager Training Guide;" "Employee Manuals," in both English and Spanish; a complete "Nutritional Guide" providing detailed nutritional information for each food item on "The Salad Bowl" menu; access to the "Franchisee Help Hotline," directly connecting franchisees with the corporate office; access to unlimited training via phone; use of the marketing manual, which contained finalized advertisements, logos, and other marketing materials; access to a fully "wrapped" mobile advertisement—The Salad Bowl mobile; assistance with marketing and public relations in their local market; and, the presence of corporate representatives to assist with Franchisee's grand opening and ribbon cutting.
- 111. The franchise fee was a direct payment to "The Salad Bowl Corporation" and was earned under the terms of the agreement in each of the locations.
- 112. As shown in Paragraph 31 of the PSR and as adopted by the Court, Juan Ledesma was well aware of any "fraudulent" issues. However, his primary purpose in the purchase of the store was to gain the right to use the back half of the location for his catering business. The Roanoke "The Salad Bowl" location remains open today, thus any franchise fee was well earned and not fully paid. Thus, Juan Ledesma had a zero actual dollar loss.
- 113. Although I never agreed to be held liable relevant conduct of any of these amounts, especially as to possible additional time in prison, after considering the calculations above, and even if one adds the alleged losses listed in the final judgment on the last page, Restitution Attachment List of Victims, of Eddie Chen (\$100,000); Joseph Leszko (\$21,000); Leo Martinez (\$74,204); Ray Woolston (\$100,000); Anjum Farooqi (\$25,000); Henry and Mason Crane (\$42,673); Kroll, Meir and Blaugrand (\$51,100); and Yuri Gampel (\$405,041), the total actual loss amount would have not more than \$819,018, which is less than \$1,000.000. And, the total number of alleged victims would have been eight:

Alyson Corral 0

**Eddie Chen:** \$100,000

Joseph Leszko \$21,000

Leo Martinez \$74,204

Ray Woolston \$100,000

Anjum Farooqi \$25,000

Henry and Mason Crane \$42,673

Juan Ledesma \$0

Kroll, Meir and Blaugrand \$51,100

Yuri Gampel \$405,041

TOTAL LOSS AMOUNT – not more than \$819,018

114. Mr. Schulte had at all times pertinent to this case all of the relevant documents showing the values received by the franchisees listed in this declaration and all the documents attached to this declaration. Although Mr. Schulte had all of the files related to the expenses involved in the build out and set up of each store, Mr. Schulte failed to consider these costs as they related to value received by the franchisee, which should have been deducted from any amount considered as relevant conduct, or owed as restitution.

- 115. Taking into account the evidence provided in this declaration and in the attached exhibits,, had Mr. Schulte taken the proper steps to show value received by the franchisees, the total amount that should have been considered for relevant conduct and restitution would have been no more than \$819,018.
- 116. I fully understand the contents of this declaration, and I read, write, and speak English.

15

End of testimony.

#### DECLARATION

Under 28 U.S.C. § 1746 and Texas Civil Practice and Remedies Code § 132.001 et seq., I declare under penalties of perjury that my name is Michael Carroll. I am over the age of 18 years, and am competent to make this declaration. My date of birth is March 9, 1977. I am presently incarcerated at FCI Seagoville, 2113 N. Hwy 175, Seagoville, TX 75159. This document is not a lien required to be filed with a county clerk, an instrument concerning real or personal property required to be filed with a county clerk, or an oath of office or an oath required to be taken before a specified official other than a notary public. I have not been forced to sign this declaration. I declare that under the penalties of perjury that all assertions provided in this document are correct and true.

Executed on October 23, 2015 (date), in Dallas County, Texas.

SIGNATURE OF DECLARANT

## Sentencing Guidelines - Carroll

|                             | Current Gov't Figure | Current Defendant Figure | New Defendant |
|-----------------------------|----------------------|--------------------------|---------------|
| Wire Fraud                  | 6                    | 6                        | 6             |
| Loss Amount                 | 16                   | 14                       | 16            |
| Victims                     | 2                    | 0                        | 0             |
| Sophisticated Means         | 2                    | 2                        | 2             |
| Use of Personal Information | 2                    | 0                        | 0             |
| Acceptance                  |                      | -3                       | -3            |
| FINAL LEVEL:                | 28                   | 19                       | 21            |

#### **GUIDELINES:**

Level 28:

78-97 Months

Level 25:

57-71 Months

Level 21:

37-46 Months

Level 19:

30-37 Months

"Peter A. Schulte" <pete@schulteapgar.com>@ To: Michael Carroll <carrollcrazychef@aol.com> Cc: Anita Davis <anita@schulteapgar.com> Update

September 11, 2013 6:44 PM



2 Attachments, 98 KB

Michael,

I just filed an AGREED Motion for Continuance (attached), so I do not believe Judge Godbey will deny it. David Jarvis decided late this evening to NOT OPPOSE the Motion for Continuance. The sentencing hearing will be scheduled sometime in late November or early December if granted by the Court (proposed dates included in attached Motion).

I had a lengthy conversation with Special Agent Chris Smith with the FBI today regarding Benavides and Gampel. He is providing me a list of the payments made to you by them.

#### YURI GAMPEL

Gampel has proof that he has supplied the FBI that he made the following payments to you:

1. June 14, 2010 - TWO payments made via check in the amount of \$64,432.50, equaling -1st set Finchiet sals-350,100 -

2. July 21, 2010 - \$56,250.00 (check)

3. August 12, 2010 - \$150,000.00 (check)

4. August 16, 2010 - \$15,000.00 (check)

5. September 8, 2010 - \$112,500.00 (check)

6. September 9, 2010 - \$225,000.00

- Stoff was is - Sngle deposit for him - mus sales - releved

TOTAL: \$687,615.00.

Gampel states that he did not begin working at the Las Colinas location until late September or October... so all of his payments would have been made before he started working at the Las Colinas location (very different from what we discussed earlier this week). Gampel's position is that when he worked at the store for three months he discovered that the financials you provided him in May of 2010 were vastly inflated and thereby fraudulent. He also provided a copy of a "corporate management agreement" dated June 14, 2010. In that agreement it states that you maintained control of the Salad Bowl location and corporation, even though Gampel was "managing" the store. Finally, Gampel states that after he worked at the Salad Bowl for the three months, he asked for his money back. He also said that you and him had an agreement that he could have all his money back if he decided after working at the Las Colinas store that he no longer wished to invest. If these alleged facts about when payments were made and statements made by Gampel are NOT true, please provide me written or other substantial evidence to the contrary.

Case 3:15-cv-03521-N-BN Document 4-1 Filed 11/29/15 Rage 19 of 36 PageID 246 had were

Collmsville

RICHARD BENAVIDES

The FBI Agent will provide me a total of the agyments made to you from him as his investment. Benavides states that you never told him about your bankruptcy issues and that you told him you had opened successful restaurants in the past which help induce his agreement to invest with you. He told the agent that he would have never invested with you if he had known that information. Further, he told the agent your agreement with him was that you would match dollar for dollar the amount of money that he invested in the 45-45-10 agreement. He told the agent that after he found out after putting the \$919,032.77 into the business that you had not put any of your money into the business. He also discovered that information you had told him was fraudulent in 2010. The FBI Agent told me he has copies of all the checks equaling that amount and I am currently waiting for him to forward me copies of said payments.

#### FRANCHISE AGREEMENTS

You have told me for months that you have signed franchise agreements with each franchisee where you disclose the bankruptcy proceedings. I NEED those documents ASAP... If you don't have them, I need to know that as well.

#### **WHAT DOES THIS MEAN:**

This means if the government proves that Gampel and Benavides were fraudulently induced to give you the amount of money they "invested," that puts this case well into the "1 million to 2.5 million" sentencing level. The FBI agent told me he will not be able to prove over 2.5 million, but believes he can prove over 1 million. With that being said, with three level credit for "acceptance of responsibility, that puts this case at a "37-46 months" range for that dollar loss amount. The government is alleging that you used "sophisticated means" (+2 levels) and you fraudulently disseminated Benavides' personal information to facilitate the alleged schedule (+ 2 levels). Therefore, the government puts you at a Level 25, which is "57-71 months."

Without solid contradicting evidence from you regarding these loss amounts, I believe our best defense is to not dispute that the alleged loss amount is between 1 million and 2.5 million, but continue to dispute and OBJECT TO the "sophisticated means" and that you fraudulently disseminated Benavides' personal information. That will remove the additional 4 levels and get this case to a Level 21, which is "37-46 months" on the guidelines. 2

If we object TO ALL alleged relevant conduct in excess of the \$100,000 paid by Eddie Chen as we discussed this week, and the government is successful in proving the alleged conduct to be between 1 million and 2.5 million, we risk losing the 3 level "acceptance of responsibility" departure on the guidelines. That will put the case between a Level 24 (51-63 months) without the 4 levels for sophisticated means and fraudulent use of Benavides personal information if the Court does not agree with the Government, TO Level 28 (78-97 months) if the Judge does agree with the Government on those 4 levels. Therefore, that is the risk of disputing/objecting all the alleged "relevant conduct."

#### **SUMMARY**

As your lawyer, I will obviously do whatever you instruct me to do. My best advice at this point WITHOUT further written or substantial evidence from you to contradict the government's position on loss is to not object to the loss amount of being between 1 million and 2.5 million BUT continue TO object to the 4 added levels for the alleged "sophisticated means" and the alleged "unauthorized public dissemination of Benavides' personal information." If the Judge agrees with us, then the sentencing guidelines put this at a Level 21 (37-46 months).

Please get me any additional information requested herein by MONDAY, SEPTEMBER 16, 2013. Once you have a chance to digest all of this information, PLEASE contact Anita to schedule a meeting with me next week. I will let you know when I hear if our Motion for Continuance is granted so we can push that meeting off if you prefer.

Please also confirm receipt of this email. Thanks.



Peter A. Schulte, Esq. Attorney at Law



### SCHULTE & APGAR PLLC Attorneys and Counselors at Law

4131 N. Central Exwy, Ste 680

Dallas, TX 75204-2171 Office: (214) 521-2200

Facsimile: (214) 276-1661

E-mail: <u>pete@schulteapgar.com</u>
Web: <u>http://www.PeteSchulte.com</u>

\*Peter A. Schulte is licensed as an Attorney in both Colorado & Texas

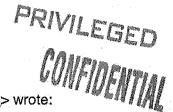
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On Sep 12, 2013, at 5:30 PM, carrollcrazychef <a href="mailto:carrollcrazychef@aol.com">carrollcrazychef@aol.com</a> wrote:

First off, you are my attorney, if I need it explained, and obviously I do, you should explain it again and again since now I am facing jail time. A lot more than ever shared with me. And the govt has no evidence. What they have is people saying that I said something. So far I have not seen any evidence from them. Show me the cancelled checks equaling that amount. I bet they don't have them. As for the fdd, we discussed it thoroughly in your office one meeting. I pulled it up on my computer and emailed it to you while you sat at your desk. I have been asking you to use the fdd since day one. Now all of a sudden it is important. Again a contract like I have said disproves Richards story and Eddie Chen. And anyone else who says they did know I had a bk. As for the trust account it says that I am not required to put money in a trust account. In the contract they all signed. I will resend it to you.

Sent from my Samsung Galaxy Note™, an AT&T LTE smartphone

"Peter A. Schulte" <pete@schulteapgar.com> wrote:

I have explained this to you over and over again in each of our several in-person meetings and have sent you detailed emails explaining the process again over the last couple weeks. The email from last night explains how things could go very bad and you get 9 years if we continue to object to all other conduct and the judge finds otherwise. Again, when you have a chance to digest and read (or re-read) those emails in detail please contact Anita to schedule an appointment with me so I can go in detail with you.

Without further tangible information contradicting the evidence in the hands of the government, yes, things don't look good. That's why I need more then just blanket denials on your part... I need tangible evidence!

With that being said, do you have any other documents? Please advise as soon as possible or tell me if you dont have them. And you never sent me the disclosure as stated... Please reforward the email you sent. Thanks.

Peter A. Schulte Schulte & Apgar, PLLC 4131 N Central Exwy Ste 680 Dallas, Texas 75204

Ofc: 214.521.2200 Fax: 214.276.1661

pete@schulteapgar.com www.PeteSchulte.com

Sent from my iPhone... Please pardon any grammatical and/or spelling mistakes...



On Sep 12, 2013, at 3:44 PM, carrollcrazychef <a href="mailto:carrollcrazychef@aol.com">carrollcrazychef@aol.com</a>> wrote:

The first big thing is the fdd which i provided you in an email and a hard copy to you. That will ruin the story that Richard benavides and Eddle Chen and anyone else said that they did not know about bk. It is in the contract they all signed. I talked about those for 8 months. I wanted to bring that to the government's attention for 8 months. Now it is important. I don't understand the legal process and i don't understand why i am looking at 9 years. Can we call every one of them to the stand like you told me we can? Can i change my plea? basically you are now telling me i am screwed either way

Michael

Sent from my Samsung Galaxy Note™, an AT&T LTE smartphone

"Peter A. Schulte" cpete@schulteapgar.com> wrote:
Michael,

Again, please forward me the Disclosure documents to me IMMEDIATELY. I have never told you that I did not want to bring them up... I have always told you I need them for sentencing - and I still do not have them in my possession. If they exist, I need them as soon as possible. As far as the continuance is concerned, the Court resets these cases for up to two months at a time... we would never get a January setting from September. We are lucky enough that I was able to get Jarvis to agree to this continuance.

Mike - this is crunch time. You keep telling me that the information being provided to the FBI is false and that the individuals are lying to the FBI. However, you continue to not provide me with any tangible evidence to use to contradict their stories - information I have been asking for from you for MONTHS. If it doesn't exist, then tell me. If it does exist, get it to me immediately.

I need to be very clear with you... if sentencing goes forward a week from Monday, it is my belief that you will receive a significant amount of jail time. As my last e-mail to you stated, if we move forward with no further concrete information from you to contradict the alleged victims in this case, you are going to be spending the next 5-9 years of your life in federal prison. Again, if that information exists, get it to me.

I am still having much difficulty understanding how your version of events is so different from every other alleged victims version. This is beyond a "business deal gone bad." There is no doubt at this point that the government will be able to prove fraudulent statements were made to induce some of the people to purchase franchises in the Salad Bowl. If you can provide me a detailed accounting of where the 2.4 million dollars you received was spent, that would be helpful. However, you have told me numerous times that this information is not available. If it is available, get it to me.

37 months under the current information available IS a win for you in this case in our current situation. 9 years in federal prison is a much different situation. When we discussed probation in the very beginning of this case months ago, you told me that the government would not be able to prove beyond the \$100,000 you pleaded guilty to in April. The facts have substantially changed since then. Probation is very unlikely under the current fact situation, as we have discussed.

My job is to mitigate the consequences and to get this case down to the lowest possible punishment under the law. I can only work within the evidence and the law. At this point, the government seems to have a lot of evidence against you. Please don't let my frank statements to you deter from the fact that I am **on your side in this case**. You need to know the good, the bad, and the ugly. I have always be very up front with you about this case. Based on your last email communication to me, it seems that you have lost confidence in me as your lawyer in this case. If that is the case, perhaps you should retain other counsel. I do hope that is not the case, as I am continuing to work very diligently on your behalf.

Again, I will do whatever you instruct me to do in this case. If you want me to continue to object to the relevant conduct, I will do that. Please note, however, that I do not believe that is a wise decision based on the information available to me at this moment. Hopefully with a continuance, you can provide me more information. PLEASE get that information to me no later than Monday, September 16, 2013 at 5:00pm.

# Peter A. Schulte, Esq. Attorney at Law



4131 N. Central Exwy, Ste 680

Dallas, TX 75204-2171 Office: (214) 521-2200 Facsimile: (214) 276-1661

E-mail: <u>pete@schulteapgar.com</u>
Web: <u>http://www.PeteSchulte.com</u>

\*Peter A. Schulte is licensed as an Attorney in both Colorado & Texas

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On Sep 12, 2013, at 2:26 PM, Michael Carroll < carrollcrazychef@aol.com> wrote:

Pete,

I just received 2 emails from you. I truly believe I am totally being screwed in this situation. I have been telling you from the beginning about the federal disclosure documents. I wanted to use them 6 months ago and you did not want to bring them up. The fact that someone including Richard benavides says I did not disclose my bk is bullshit. I have disclosed that from the very beginning. I would also like to see the checks he says he gave me as that list is bull shit as well.

Also on the continuance I was asking for January as I stated in a previous email. I feel as if all of a sudden the fight is not there for you to win this case. You feel that me going to fail for 4 years is better than 9 is a win. Why would I have pled guilty if they could still get me on the entire case anyway. Now, I am lumped in there with a common criminal and they must assume I am guilty since I pled to something. I feel you even have me in this category as you want me to agree to a lesser number of jail time. Even the list that yury sent over is a list not proof. The checks he deposited that I believe was the dates was different. Also, he says I told him i would return his money at anytime? Really, name any business person who would agree to that. He took over the las colinas store and paid all the bills, all the staff including the manager on sight. They took in the money, I did not. So therefore he knew the financials of his own company. Yet he still built more. This is ridiculous. It is a he said she said and I am already guilty. I do not believe I was shared and explained this relevant conduct clause as I am screwed even with my plee. I want everyone put on the stand. I want everyone, not just the special agent called to the stand to testify. Especially if the govt is saying that is what they said. I tried giving you the fdd's

months ago and you said that is what we would use at sentencing and now it is totally biting me in the ass. I even showed you the fdd in your office and emailed it to you as we sat there so you would have copy and I gave you the hard copy of the old one. It lists the bk from the beginning. I know you keep saying contract does not matter but how do I defend myself from people saying I did something without using the paper that says I did ONFOENTAL not. I aM the one getting bent over here and I will not do 9 years over something that is bs.

Michael Carroll

Sent from AOL Mobile Mail

----Original Message----

From: Peter A. Schulte <pete@schulteapgar.com> To: Michael Carroll <a href="mailto:carrollcrazychef@aol.com">carrollcrazychef@aol.com</a> The hard copy Sent: Thu, Sep 12, 2013 12:00 PM Subject: Fwd: Benavides confirmed payments to Carroll.

See below.

Peter A. Schulte Schulte & Apgar, PLLC 4131 N Central Exwy Ste 680 Dallas, Texas 75204

Ofc: 214,521,2200 Fax: 214.276.1661

pete@schulteapgar.com www.PeteSchuite.com

Sent from my iPhone... Please pardon any grammatical and/or spelling mistakes...

Begin forwarded message:

From: "Smith, Christopher M. (DL)(FBI)" < Christopher. Smith 3@ic.fbi.gov>

Date: September 12, 2013, 11:56:03 AM CDT To: "Peter A. Schulte" <pete@schulteaggar.com>

Subject: RE: DRAFT Carroll 2nd MTC

Pete, the investments by Benavides are as follows:

11/4/2008 - \$75,000 11/20/2008 - \$25,000 12/19/2008 - \$107,500 1/16/2008 - \$107,500 2/11/2009 - \$75,000 3/3/2009 - \$110,100 3/17/2009 - \$75,000

3/31/2009 - \$75,000 4/21/2009 - \$25,000 4/21/2009 - \$15,500 5/11/2009 - \$85,000 9/24/2009 - \$75,000 11/10/2009 - \$68,432,77

Total - \$919,032,77

Thanks, Chris



From: Peter A. Schulte [pete@schulteapgar.com]
Sent: Wednesday, September 11, 2013 5:56 PM

To: Jarvis, David (USATXN)

Cc: Smith, Christopher M. (DL)(FBI) Subject: DRAFT Carroll 2nd MTC

The draft of the U.S. v. Carroll - Defendant's 2nd Motion for Continuance Is attached.... Let me know what your position is after reviewing the document. Thank you sir.

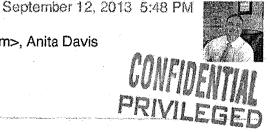
Peter A. Schulte <pete@schulteapgar.com>

To: carrollcrazychef <carrollcrazychef@aol.com>

Bcc: "Jonathan M. Apgar Esq." <jon@schulteapgar.com>, Anita Davis

<anita@schulteapgar.com>

Re: Benavides confirmed payments to Carroll.



This is why I am committing everything to writing so we are on the same page.

Please send me a detailed explanation on why you feel that the "government has no evidence." In fact, they do, Michael. Lots of it. I don't know what else I need to do to get you to understand that putting your head into the sand and ignoring what the franchisees are telling the government does you no good in this case. I need solid, tangible evidence to back up what you are telling me. To this date, I have received nothing from you but blanket denials. You have a copy of the binder of the evidence in the hands of the Government... Do you not still have it? If not, I can make arrangements to get it to you.

I do remember the meeting where we went over the ONE FDD and you said you would get me a copy as you could not connect your computer to the internet to send it to me while you were sitting in my office. It was never received. I also have never received copies of the 15 or so other FDDs you told me you have in your possession. Furthermore, I never told you that those documents were "not important." I **always** told you that I would need them for sentencing. I have been asking you for those documents for months.

I have been telling you for months now that you are facing prison time in this case based on the evidence that the government has against you and **absent any further tangible information from you, that will occur**. I need whatever you have in your possession immediately. PLEASE send it to me. I need it by Monday, September 16, 2013 at 5:00pm. If I don't receive anything by then, I will have to move forward in preparing for this case under the understanding no other information exists.

Finally, if you would like to **withdraw your plea**, please let me know in writing and I will file the motion. I have a strong feeling David Jarvis will not object to such a request, although I have not broached the subject with him. If the Judge allows you to withdraw your plea, it will place this case back to April and the Government will move to have you indicted on several counts and then the case will be set for trial very quickly. In that situation, you will not be entitled to the three level credit for "acceptance of responsibility," which will push this case well past Level 21 discussed in my previous emails to you, plus subject you to additional counts beyond the one wire fraud count.

Please let me know how you wish to proceed.

PS

#### **Exhibit 5**: Snapshot of the Breakdown of Actual Losses to the Franchisees

- Yuri Gampel (Claimed \$687,615.00; adjusted and actual loss is not more than \$405,041)
  - Beverly Hills:
    - (Exhibit 6) Fixtures \$4,133.56 (Receipt)
    - (Exhibit 7) Fixtures \$10,818.00 (receipt)
    - (Exhibit 8) Architect \$4,800.00 (receipt and check #)
    - (Exhibit 9) Signage \$5,113.02 (quote only)
    - (Exhibit 10) Construction Co. \$47,800.00
    - (Exhibit 11) Building Permits \$7,339.56
    - (Exhibits 12 and 13) June and July 2010 rents after contract with Gambel, during construction \$25,216.74
    - (Exhibit 14) Plummers (Bar stools) \$645.33
    - (Exhibit 15) Plummers (bar stool) \$85.61
    - (Exhibit 16) Star Restaurant Supply \$265.54
    - (Exhibits 17 & 18, 23) Start up food-stuff \$3,023.26 (receipts)
    - (Exhibit 19) Travel expenses Carroll during final month of construction \$3,292.03 (receipts)
    - (Exhibits 20 & 21) Supplies \$923.38 (receipts)
    - Franchise fee earned at store opening \$25,000.00
    - (Exhibit 22) Electric for June and July 2010, \$1,833.99

#### Total value received for Beverly Hills: \$140,286

- Fort Bliss
  - \$25,000 franchise fee earned because of value received for space
  - (Exhibit 24) Negotiated a \$117,888.50 Tenant Buildout Allowance that Gampel received when store opened
  - Gampel still received value of the space on a military base and the TBA that Carroll negotiated because Carroll was on the lease and had garnered the authority for the space. This does not change merely because a Salad Bowl was not opened.

Total value received for Fort Bliss: \$142,288

<u>Actual loss: \$687,615 (claimed) less \$140,290 less \$142,288 = not more than \$405,041</u>

- Alyson Corral—Western Center (Claimed \$44,000, adjusted loss amount is zero)
  - (Exhibit 25) POS System from T3: \$7,775.07 (cashier's check/invoice)
  - (Exhibit 26) Plan Review by City of Fort Worth: \$200.00
  - (Exhibit 27) Construction Buildout (per spec sheet) \$70,875.00
  - Franchise fee \$25,000.00

#### Zero actual loss for Corral

- Leo Martinez (claimed \$220,000.00, adjusted loss amount is not more than \$74,204)
  - \$25,000 franchise fee earned on opening of Aurora
  - (Exhibit 28) \$25,000 first right fee for Ft. Bliss refunded (cashier's check as proof)
  - Paid \$195,000 in a buy one/get one for Aurora (Denver Sheraton was "free")
  - (Exhibit 29) Construction Costs paid \$84,974.77
  - (Exhibit 30) POS System \$9,697.46
  - (Exhibit 31) Smallwares from Sysco \$1,123.61
  - Value received: \$120,795 (not including Tenant Allowance already accounted for in PSR)

#### \$220,000 (claimed) less \$145,795 = actual loss of not more than \$74,204

- Henry and Mason Crane (Albuquerque location claimed \$67,672.56 in losses)
- \$25,000 for franchise fee—value received at store opening

\$67,673 claimed less \$25,000 = actual loss of not more than \$42,673

- Eddie Chen Claimed loss of \$163,992, but received value of \$100,000.
  - Adjusted to pleaded amount of not more than \$100,000
  - \$25,000 franchise fee opened and operated as Salad Bowl.
  - As shown in Exhibit 32, I negotiated a \$75,000 tenant buildout allowance for Chen's Dallas Salad Bowl location.
  - Per the United States Sentencing Guidelines, this is value received by Chen.

#### **Adjusted Loss total:**

| Alyson Corral | 0 |
|---------------|---|
|               |   |

**Eddie Chen:** \$100,000

Joseph Leszko \$21,000

Leo Martinez \$74,204

Ray Woolston \$100,000

Anjum Farooqi \$25,000

Henry and Mason Crane \$42,673

Juan Ledesma \$0

Kroll, Meir and Blaugrand \$51,100

Yuri Gampel \$405,041

\_\_\_\_\_

TOTAL – not more than \$819,018

# Case 3:15-cv-03521-N-BN Document 4-1 Fried 11/29/15 Page 32 of 36 Page 259

CHARLIE'S FIXTURES, INC. /

2251 VENICE BLVD. LOS ANGELES, DA 90008 PHN ( (323) 781-9023 FAX : (323) 731-0818 INVOICE

No. 00016780



Date: 7/14/2010

Salesperson: Ablaal

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| YOUR ORDER NO.  | BHIPANA  |  | F.O.B. PO | mr I       |         | EROOF          |
|---|--|--|-----------|------------|---------|----------------|
| PARTHUMBER DESCRIPTION CET D  | QUP TRUCK  | ary orders.  | COM       | UNIT PRUTE | DISC N  | EXCEMPED FRACE |
| THUSUMEOOS 7/14/  | 2010 V T   | (Vanion)   | EA        | 0.450.     | 0.00    | 100.05         |
| THUNDER SLMBOOM 4.6 OF STAIN. THUSINGBOOM   | LEES MIXING BOV<br>2010 V  | <b>***</b>   | EA        |            | A SA    | 276 98         |
| THUNDER SUMBOU 275 OT STAIL   | CONTRACTOR OF THE PROPERTY OF THE PARTY OF T |  | <b>-</b>  | 2.460      | rodo,   | 2,000          |
| 1982年1988年1988年1988年1988年1988年1988年1988年  | 2010 V   | Nam)   | EA ···    | 41.610     | 0,00    | 1 45 22        |
| TEKNOR 160-005 15X20X1/2 SANITI<br>LIPDXCO30 7/14   | 生物的 化二甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基   | (400)  | <b>EA</b> | 2.080      | 0.00    | 8/32*4         |
| JUPPATE LOG/30, 1-PG, Latie 3 of P  | VG Handle  |  |           |            |         |                |
| CARCT101489 CARCT101489 TRAY CAFE I   |  | 88,00  | EA        | 0.950      | 0.00    | 64.60          |
| THUSIACTOUS 7/14  | Action of the control of the project of the control | (100)  | EA        | 12.950     | 0.90    | 1206           |
| THUNDER SLAGPEDS China Cap C  | CEPACE CONTROL LANDA MARKA CARACTA   | THE RESERVE OF THE PARTY OF THE |           |            |         |                |
| TRA40241318 7/14/<br>TRAEX 4924-1313 COTORMATE DIS  | For Carlot Annual Principal Committee of the Carlot Co | 32200  | <b>54</b> | 1 080      | 0.05    | 58 72          |
| 。1917年,1916年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年,1918年, | 2010 V   | (35,00)  | EA        | 5.280      | 0.00    | 219/10         |
| CAMERO 4SESCVI SQUARE 4QT C<br>CAMERO2 7/14/  | 雷思语言 化二二二甲基甲基甲基甲基  | (450)  | ΞA        | 1.950      | 0.00    | 183.60         |
| CAMBRO SEC2 SQUARE UD 2/401   | SECURE AND ADDRESS OF THE PARTY |  |           |            |         |                |
| CAR470903 <sup>7</sup> 7/44/<br>CARLISLE 4709-03 TONGS UTILITY  | 在1967年中,  | 12,00  | EA        | 2.090      | .0.00   | 24.98          |
|   | 100000   |  |           |            |         |                |
|   |  |  | 201       |            |         |                |
|   |  | $-(\mathcal{L})$   | ひ上        |            |         |                |
| A revelet and a 25% restocking fee is require<br>Vieros. All special order liens are non-refunda              |  | · <u> </u>   |           | C in Sec   |         | 0,00           |
| Verns Air special order Ners are not releving.<br>FERMS: No Claims allowed. Unless Report                     | 证据的 计通过图像  | 4-   |           |            |         |                |
| MERCHANDISE NOT RETURNABLE WITH   | 到17.40°70000000000000000000000000000000000   |  | •         |            |         | 4,133,68       |
| HE FOREGOING, ACCEPTED AND ORGE   | RED RECEIVED   | THE ABOVE IN   | SOOD COND | HTION      |         | Communical A   |
| BY.   | ¥ 87 / °   | 1011   | 7         |            |         |                |
| rinted on: 7/44/2010 3:33:22PM  | -/ -   | 41   |           |            | 4. A.A. | Page           |
| mada ani. Walanta 2:03:33.Wi  |  |  |           |            |         |                |

# #1.4 Pied 11/29/15 Page 33 of 36 Page 5. CHARLE'S FIXTURES, INC. 2051 VENIGE BLVD: (AS AUGELES / CA RODOB PHA (323) 731-0318

No. Office 100

INVOICE

Date: 7/14/2010

Salesperson: Abiguil

SALETY THE SALED BOWL 350'N CANON BRIVE BEVERLY HILLS: GA. 90210

CHIP TO:

MARK GANGLER THE SALAD BOYAL 350 N CANON DRIVE BEVERLY HILLS, CA 90210

| YOUR GROWN NO. SHOWN.   | 出入的最高的现在分词发展的 |              | 208     | KORT Juli             |                        | 75 148 C         |
|---|---------------|--------------|---------|-----------------------|------------------------|------------------|
| PART NUMBER (DESCRIPTION, EQT. DATE   | 1             |              | AACAAN  | WHIT PROJE            | 0,60 %                 | eriseden ende    |
| # CAM ASIACH  |               | in the       | Ę ĘA .  | 14,500                | 0.00                   | 282.80           |
| CAMBRO 14CW136 FOOD PAN PLASTIC, RULL  SA CAMBRO 10CACH136  CAMBRO 10CACH136 PAN UD PULL SIZ              |               | 100          | EA      | 9,500                 | d de i                 | <u>jezdar</u>    |
| CARGUTDOAP TATAZOTO CARLISLE 607004P PAN PERF A DEEP ANTUAN   |               |              | e,      | 19,000                | 7 0.00 <sup>(m</sup> ) | 7,000            |
| 34 IANNINGTON + + TITATOTO V<br>WINCO INSTITUTE OF PISSET OF USE DIA SIS                                  |               | (4))         | EA .    | 10,500                | 0.00                   | 10.60            |
| WANTED STATES   | . J. G        | <b>b</b> ))  | 4 EA    | 5.600 <sup>1</sup>    | 0.00                   | 5 560            |
| * WEBSINGTS V<br>VÆLBON SWADTS 7 CT S/S SOUR WARMER   | 1)#           | <b>(</b> D): | EA I    | 00,000                | 0.00                   | -89,00           |
| NEMSOJSVIEW 7/14/2010 V<br>NEMCO SOJSVEDW BUN WARMER, 36.5 X17.6*   | 1 OF VET CO   |              | NEA     | 769,000               | . c.od                 | 769,00           |
| CAMASESP 7/14/2010 V CAMBRO 49FSP SQUARE 4QT PLY  | 健             |              | EA      | 8.760                 | 0.00                   | 196 88           |
| 39 DELIVERY 7/14/2010 Y   | 1 (1          | 00           | EΑ      | <b>√</b> 60.000       | 0.00                   | 80.00            |
| DELIVERY CHARGES  |               |              |         | $/ \mathcal{F}$       | h                      |                  |
|   |               |              |         | Sales Ta              |                        | 3.786.36         |
| A receipt and a 25% restocking res is required for any return   | ed .          | -            |         |                       | & Handling             |                  |
| Herne, All special order flems are non-left module.  TERMS - No Clams showed - Uniese Peparted Winin 5 Da | A place       |              |         | Total Mis<br>Sales Ta | o Charges              | 1000<br>2007/202 |
| MERCHANDISE NOT RETURNABLE WITHOUT THIS SIL   |               |              |         | Deposit               |                        | 4 (53,50<br>0,00 |
| THE FOREGOING ACCEPTED AND ORDERED REDE   | V plane.      |              | 00 0000 | NOTION T              | OTAL .                 |                  |

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Case 3:15-cv-03521-N-BN Document 4-1 Filed 11/29/15 Page 34 of 36 PageID 261

#### CHARLIE'S FIXTURES, INC.



2251 VENICE BLVO. LOS ANGELES, CA 90006

PHN: (323) 731-9023 FAX: (323) 731-0318 (as) (x 3/4/10

INVOICE

No. 00016790

Date: 7/14/2010

SHIP TO:

Salesperson: Abigail

SALBOW
THE SALAD BOWL
350 N CANON DRIVE
BEVERLY HILLS, CA 90210

MARK GANGLER THE SALAD BOWL 350 N CANON DRIVE BEVERLY HILLS, CA 80216

TITLE OF ALL PERCHANDISE LISTED HEREON SHALL REMAIN THE PRODERTYON CHARLES FITTURES, INC. UNTIL FULL PURCHASE PRICE PAID. A CHARGE OF 1 FOR SERVING OR ALL BALANCES OVER 30 DAYS CLD. ALL STANDARD READANDES RETURNED MEST BE IN CRESSANT FOR EACH CRITICAL CATTORS AND WILL CHARGE OF APPROVED. ALL APPROVED RETURNS SIGNED IN STORE CREDIT HO CHARGE OF RATHER PAINT OF REPORT AND REFERRED CHARGE OR CANCELLED UNDER ANY CIPCHESTANDES. IN THE EVENT LITERATION IS RECESSANT FOR EITHER PAINT TO SEPONDE USE RESULTS HEREOTHER THE PRICE OF EITHER PAINT TO SEPONDE VEH RESULTS HEREOTHER THE OPERALING CARTY IN SUCH LITERATION SHALL RECOVER REASTERINGS. ATTORNEY'S EVEN. RLL SELSE ARE CARD OR C.O.D. UNLESS OFFICIAL RECOVER REPORTED CHARGE SHEET ALL BE BY CARDED REGISTERS OF CENTURED CHARGE MODILE, STORAGE ONE RECOVER REASTERS, ON CENTURY APPLICATION OF MERCHANDISE: IT CLISTONER WEST RESULT REPORTED CHARGE OFFICIAL ASSOCIATION OF MERCHANDISE: IT CLISTONER WEST RESULT REPORTED OF SECURE OFFICIAL ASSOCIATION OF MERCHANDISE: IT CLISTONER WEST RESULTS OF SECURE OFFICIAL ASSOCIATION OF MERCHANDISE: IT CLISTONER WEST TO ADDITIONAL CHARGE OF SECURE OFFICIAL ASSOCIATION OF MERCHANDISE: IT CLISTONER WEST TO ADDITIONAL CHARGE. TO THE DELIVERY. YELD CHARGE OFFICIAL CHARGE OFFICIAL CHARGE OFFICE OFFICIAL CHARGE. TO THE OFFICIAL CHARGE OFFICIAL CHARGES OFFICIAL CHARGES OFFICIAL CHARGE OFFICIAL CHARGE OFFICIAL CHARGES OFFICIAL CHARGE OFFICIAL CHARGE OFFICIAL CHARGES OFFICIAL CHA

| YOUR ORDER NO.                         | 81                          | CP VIA             |              | F.O.B. P(   | 7817       |        | PRES           |
|--|-----------------------------|--------------------|--------------|-------------|------------|--------|----------------|
|  | OUP                         | OUP TRUCK          |              | •           |            |        | <b>CO</b> U    |
| PART NUMBER - DESCRIPTION              | est. Daye                   |                    | OF THEREEO   | UC#A        | UNIT PRICE | 0180 % | EXTENDED PRICE |
| RUB7590SS<br>RUBBERMAN 7680-88-35qt    | 7/14/2010<br>WAVEBRAKE S    | V<br>SIDE PRES     | 5 10 145 V 5 | EA<br>L.BRN | 73.000     | ( 0.00 | 73.00          |
| 2/ YANYCS25<br>WINCO WCS-25 WET FLOO   | 7/14/2010<br>R CAUTION SH   | V.<br>BN YEBRO     | (20)         | EA          | 5 080      | 0.00   | 10 17          |
| MNCHHIDIA<br>MNCO CHH-101A H-Chair,    | 7/14/2019                   | an defeat          | 1(160)       | EA          | 89.950     | 0.00   | 39.95          |
| THUNDER PLDP345 13" LOI                | 7/14/2010                   | 129 J. (2001)<br>V |              | , EA        | 8.020      | a oo   | <b>3 0</b> 3   |
| 5 SANKP97RD<br>SAN JAMAR KP97RD Kleen  | 7/14/2010                   | V<br>stic; red     | (8.00)       | EA          | 1 3.450°°  | 0.00   | 20.70          |
| 6 RUB1905<br>RUBBERMAID 1905 SCRPAI    | 7/14/261G<br>ER 13 1/2"     | V                  |              | ËΑ          | 3 950      | 0.00   | 23.70          |
| 7 DYNSD99 / SON DYNAMIC SD99 MARUAL SA | 7/14/2010<br>KLAD SPINNER   | , A                |              | <b>E</b> A  | 000.09     | 0.00   | as có          |
| THUCMEP2449 THUNDER CMEP2448- 24, x    | 7/14/2010<br>48 Eccyy Coatr | V<br>ia Wireshek   | (15.00)      | EA          | 13 000     | 9.99   | 196.60         |
| THUCMPC072 THUNDER CMPC072 74" CH      | 7/14/2010                   | V                  | (1200)       | EA          | 4 213      | 0.00   | 50 52          |
| JIMEWT3048 JIMEX EWT-3048 ECONOMY      | ŽŽ14/2010                   | y<br>BLE 30* x 4   | 1.00         | EA          | 198.000    | 0.00   | 108.00         |

A receipt and a 25% restocking fee is required for any returned lienns. All special order items are non-refundable.

TERMS: No Claims slowed - Upless Reported Within 5 Days MERCHANDISE NOT RETURNABLE WITHOUT THIS SUR Jan. 1. 28. 1.

4,133,58. 0.00

THE FOREGOING, ACCEPTED AND ORDERED RECEIVED THE ABOVE IN GOOD CONDITION

Continued

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STEWNS THE SECRETARY

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PAGE 3

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CHARLIE'S FIXTURES, INC 2251 VENICE BLVD LOS ANGELES, CA 90006

PHN : (323) 731-0023 FAX : (323) 731-0318



INVOICE

No. 00016780

Date: 7/14/2010

Salesperson: Abigail

SALBOW THE SALAD BOWL 353 N GANON DRIVE BEVERLY HILLS, CA 90210 SHEYTO:

MARK GANGLER

THE SALAD BOYAL

350 N CANON DRIVE

BEVERLY HILLS: CA 90210

THE COLD HAVE CHANGE LETTE LEAVE SHALL REMAIN THE SPECIATION SHALLES ENTITIES THE LANGE OF ALL PRINCIPLES CONTINUES OF THE PROPERTY OF SHALLES CONTINUES AND THE CHANGE OF THE CHANGE OF

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| 11. CARABOODS: 7/Avzend N  | JIII JA FIA        | 2,080                 | 0.00      | (A) |
| CARUSLE 4608-03 TONGS SALAD 8" ELACK: 12. CAR46605 7/14/2010 V   | ( <b>1</b> ) PA    | 1.680                 | /1 0 do 1 | 19/02                                   |
| # CAR460608 7/14/2010 V 7/14/2010  | rijož). – Ek       | 1 660 Y               | 9.00      | ACC.                                    |
| CARLISLE 4606-06 TONGS SALAD 61 BEIGE 4 CAR1064202 V 7/14/2010 V CARLISLE 10842-02 FOOD BOX 26x16x8 DEEP WAITE                   | (10) EA            | 20:360                | 0.00      | B1 44                                   |
| 5 CAR94202323 #9/14/2010 V   | AL) BA             | 29,710 .              | 0.00      | 110.84                                  |
| CARLISLE 342023-23 TRIMLINE WASTE CONTAINER 230<br>6 CAR94202423 7/14/2010 V<br>CARLISLE 242024-29 TRIMLINE WASTE LID SWING TOP? | D. Lea             | 20,360                | 0.00      | 49,7%                                   |
| 77 EDL11100 7714/2010 V<br>EDLUND 11100 #1 CAN OPENER  |                    | pt-960<br>Millionalis | 0.00      | 91.05                                   |
| IS CARS4101002 7/14/2010 V CARCISCE 341010-42 10gg (NASTE CONTAINER WHITE )  | AND FA             | 42,000                | 0.00      | /12.00/                                 |
| 9 SANS17000 7/14/2010 V  | 强力: 84             | 30 560                | 0.00      | / 80.50                                 |
| SAN JAMAR SI7000 SHT Toles Tote, 12 - 16 CZ,<br>90 APVVX8V - 7/14/2010 V<br>APVVX8V 12: X 201 COUNTERTOR WARMER                  | D EA               | 149.000               | 0.00      | 130.00                                  |
|  | $h_{\alpha \beta}$ |                       |           |   |
| A receipt and a 25% restocking fee is required for any returned litems. All special order frame are non-jet indable              |                    |                       |           | on o                                    |
| TERMS: No Claims showed. Unless Reported Within 5 Days. MERCHANDISE NOT RETURNABLE WITHOUT THIS SUP.                             |                    |                       |           | 470                                     |
| - 1 to 1 t   | APOVE IN GOOD O    | NOITION               |           | Gortineset                              |
| BY BY  | 1                  |                       |           |   |
| Printed on: 7/14/2010 3:33:22PM  |                    |                       |           | AV.                                     |

|                   |   |                  |  | \$ 1.<br>\$4   |                              |  |
|-------------------|---|------------------|--|--|------------------------------|--|
| No. 427512564     | 11-35/1210<br>NCA   |                  |  | **4133.56**  | otiable                      | 1397085076   |
| Ž                 |   |                  | PKI  | <b>↔</b> :   | Non-Negotiable               | Authorized Signature  Customer Copy  Detain For Your Becords |
| Cashier's Check   | Augusy da, 2018   |                  | THE SALAD BOWL PRANCHISE<br>Remiter (Purchased By) | id 56 Centser  | 7                            | Authorize<br>C   |
| Cash              | Date  |                  | Re   | RRE DOLLARE AI   |                              | S  |
| Bank of America 💓 | Notice to Purchaser - In the event this cheek is lost, misplaced or stolen, a swom statement and 90-day waiting period will be required prior to replacement. This check should be negotiated within 90 days. | BRUBALT WILSHIEL | 0000213 00001 007512564                            | ** pour thousand one hindred therty three dollars and 56 cents** | **CHARLING PITTURES, INC. ** | A. VOID AFTER 90 DAYS  |
| Bankol            | Notice to Purchase<br>statement and 90-d<br>check should be ne  | Center<br>Center | 600  | Pay  | 75-41-20<br>Order<br>Of Page | Bank of America, N.A.<br>San Francisco, CA                   |